

Introducing...

The Spa Marvel  
Company's Amazing

# Welcome Program!



The Spa Marvel Company Inc.  
7-8111 Jane St., Concord, ON L4K 4L7 CANADA  
p: 1-888-400-1SPA | f: 519-583-1286  
e: dealer@spamarvel.com | w: www.spamarvel.com

We want to **PAY YOU** to sell Spa Marvel®!

Spa Marvel® is a great customer retention tool. Customers who experience Spa Marvel® will return to your store for repeat and ongoing business, whereas customers using traditional spa water treatment products are often lost to big box stores. To help you build your Spa Marvel® clientele you are eligible to participate in our industry exclusive "Welcome Program". You will be credited \$30 for every set of Spa Marvel® products that is sold during your Welcome Program period.

No tricks, no gimmicks, no cost to you: just a good old-fashioned way to help you increase sales and profits.

Use the extra profit to:

- enjoy huge profit margins
- spiff your sales staff
- offer introductory pricing to customers
- aid in additional Spa Marvel® marketing campaigns

*The Welcome Program is a limited time offer, costs nothing to participate in, and is only available to qualifying new Spa Marvel® retailers.*



## How the Welcome Program Works:

The program is designed to help your staff focus on Spa Marvel® and aid in acquiring new Spa Marvel® users. New users need to purchase Spa Marvel® products as a set (one set contains 1 Spa Marvel® Water Treatment, 1 Cleanser and 1 Filter Cleaner).

Your account will be credited \$31.04 for each set of Spa Marvel® products sold during the Welcome Program period. The products need to be sold as a set of Water Treatment, Cleanser and Filter Cleaner to qualify for the promotional credit.

Make sure that Spa Marvel® goes out with each new spa (this is what keeps the customer coming back to your store, and not going to Wal Mart, Home Depot and Lowes). Show Spa Marvel® to EVERYONE. Have your existing customers try a set of Spa Marvel® on their next water change. Spa Marvel® products are unconditionally guaranteed, so in the rare event that they don't continue using Spa Marvel® we will arrange for a credit so that you can offer a full refund. That is how good Spa Marvel® products are.

In summary, all you need to do is to sell Spa Marvel® products. We will handle everything else for you.

## Are you ready to increase your sales, profits and customer retention?

N.B. The Welcome Program is a discretionary program, available only to select authorized Spa Marvel® retailers, and can be canceled, revoked or modified at any time with written notice to the participating dealer.